

Procurement Process

for Manufacturing Companies



Introduction

This document briefly describes the procurement process for Manufacturing companies. The process also briefly includes material requisition and consumption process.

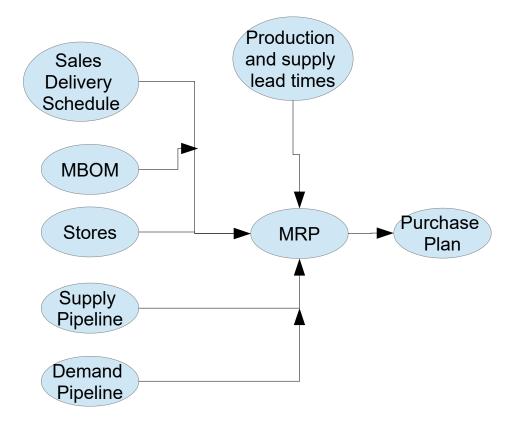
Purchase Planing

Purchase plan is made for a specific planning period starting today till the end of period. For example from beginning of the month to the end of the month on the 1st of the month.

Purchase plan considers the following:

- 1. Current Demand Demand for the current planning period based on MBOM and the sales plan.
- 2. Previous Demand Material that needs to be issued for the finished products that are already in production.
- 3. Stores Material already available in the store.
- 4. Incoming Pipeline Incoming material that are ordered before

The following diagram describes the process clearly.



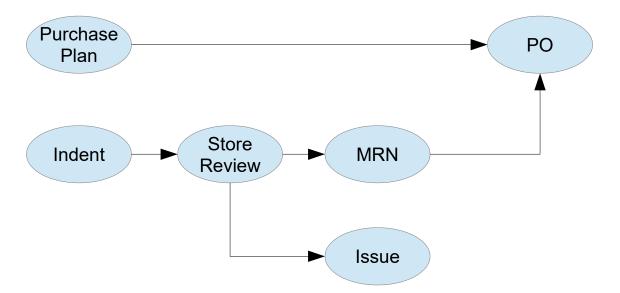


Purchase Process

There are two main flows for purchase, that is before a PO is issued.

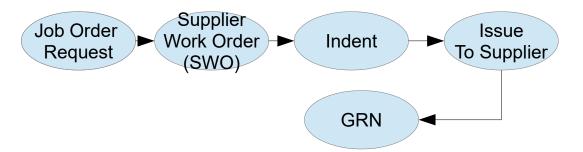
- 1. Raising PO from an approved purchase plan.
- 2. Raising PO from and indent from production. This is for materials that are not part of MBOM. Stores checks the availability of the material and decides if the material is required to be bought. In case if purchase requirement an MRN is raised. The purchase department then raises PO for the material.

The following diagram shows the process.



External work orders for job work can be made by the purchase department based on the requirement. Material can also be issued and received from the store against these work orders.

The process is shown below:





Store

The store will include the following processes.

- 1. Opening stock: Opening stock as per records or physical verification on the start date of implementation can be added to the system.
- 2. Issues:
 - Indents can be raised from the work order.
 - On approved indents materials can be issued from store. The issues will be linked to the work order.
 - When the issue is approved the stock will be deducted from the store.
 - Issues can also be made for a Supplier Work Order (SWO) for external processing.
- 3. GRNs
 - Based on the PO/SWO GRN can be made when the material comes to the store from the vendor.
- 4. QA
 - QA is done on the material and accepted and rejected stock is identified.
- 5. Invoice
 - Purchase invoice and debit note can be raised based on the invoice.